

## Message Text

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PAGE 01 STATE 138489  
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 TRSE-00 AID-05 CIAE-00  
INR-07 NSAE-00 /030 R

DRAFTED BY COM/BIC/OED/MEPD/SMCONGER:DMW  
APPROVED BY AF/EP:LMWHITE  
COM/BIC/OED/MEPD/SMCONGER, DIR.  
STATE/AFW/TSMITH  
STATE/AF/C/EMARKS  
STATE/AFEPS/RDUNCAN  
COM/BIC/OIM/SMILLER (INFO)  
TREASURY/BZINMAN (INFO)

-----151714Z 078671 /46

R 151513Z JUN 77  
FM SECSTATE WASHDC  
TO AMEMBASSY ABIDJAN  
AMEMBASSY LAGOS  
AMEMBASSY LIBREVILLE

UNCLAS STATE 138489

E.O. 11652: N/A

TAGS: BENC, IC, NI, GB

SUBJECT: TRAVEL -- STEPHEN M. CONGER, DIRECTOR, MAJOR  
EXPORT PROJECTS DIVISION, DEPT. OF COMMERCE

1. IF ADDRESSEE POSTS CONCUR, SUBJECT TRAVELER PLANS TO  
VISIT IVORY COAST, NIGERIA, GABON DURING JULY 6-15  
TIMEFRAME. OBJECTIVES ARE TO: (1) ASSESS EFFECTIVENESS  
OF USG/U.S. BUSINESS EFFORTS TO OBTAIN CONTRACTS FOR  
MAJOR INDUSTRIAL AND INFRASTRUCTURE PROJECTS THERE;  
(2) DETERMINE SCOPE AND DEPTH OF OPPORTUNITIES FOR  
ADDITIONAL U.S. ARCHITECTURAL, CONSULTING, ENGINEERING,  
CONSTRUCTION FIRMS IN LIGHT OF PRESENT EXTENT OF MARKET  
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PENETRATION BY SUCH FIRMS; (3) TO SEE WHAT, IF ANY,  
CHANGES IN USG MAJOR EXPORT PROJECTS ACTIVITIES MAY BE  
WARRANTED BY RECENT DEVELOPMENT; (4) HELP SUPPORT, AS  
MAY BE APPROPRIATE, EFFORTS BY U.S. FIRMS COMPETING FOR  
SPECIFIC MAJOR PROJECT CONTRACTS; AND (5) IN LIGHT OF  
RECENT U.S. JOINING AFRICAN DEVELOPMENT FUND, DISCUSS WITH  
APPROPRIATE AFRICAN DEVELOPMENT BANK OFFICIALS PROGRAMS

AND PLANS FOR AFDF ACTIVITIES REGARDING PROJECT DEVELOPMENT  
AND PROCUREMENT.

2. SOME IN-COUNTRY TRAVEL OUTSIDE CAPITAL CITIES WOULD  
APPEAR USEFUL -- PARTICULARLY IN IVORY COAST AND NIGERIA  
(E.G., KANE, PORT HARCOURT). EMPHASIS SHOULD BE ON  
AVAILABILITY OF KEY LOCAL GOVERNMENT DECISIONMAKERS AND  
APPROPRIATE BUSINESS EXECUTIVES (U.S. AND INDIGENOUS).

3. TRAVELER WOULD LIKE SINGLE-ROOM HOTEL ACCOMMODATIONS.

4. TENTATIVE FLIGHT SCHEDULE:

|      |            |      |         |        |             |
|------|------------|------|---------|--------|-------------|
| ARR. | ABIDJAN    | 1810 | JULY 6  | UT 821 |             |
| DEP. | ABIDJAN    | 1520 | JULY 9  | WT 766 |             |
| ARR. | LAGOS      | 1840 | JULY 9  |        |             |
| DEP. | LAGOS      | 1910 | JULY 14 | UT 781 |             |
| ARR. | LIBREVILLE | 2040 | JULY 14 |        |             |
| DEP. | LIBREVILLE | 1000 | JULY 16 | UT 734 | CHRISTOPHER |

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Drafter:** DMW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Review Exemptions:** n/a  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2140469  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRAVEL -- STEPHEN M. CONGER, DIRECTOR, MAJOR EXPORT PROJECTS DIVISION, DEPT. OF COMMERCE  
**TAGS:** BENC, IC, NI, GB, (CONGER, STEPHEN M)  
**To:** ABIDJAN LAGOS MULTIPLE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009